

Tropical Timber Market Report

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The ITTO *Tropical Timber Market (TTM) Report*, an output of the ITTO Market Information Service (MIS), is published in English every two weeks with the aim of improving transparency in the international tropical timber market. Its contents do not necessarily reflect the views or policies of ITTO. News may be reprinted provided that the ITTO *TTM Report* is credited. A copy of the publication should be sent to ti@itto.int.

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Top Story

Timber Green Supply Chain Initiative

At a recent international workshop a group of Chinese enterprises launched a 'Green Supply Chain Initiative' with the aim of establishing and promoting trade in legal and sustainable timber.

Speaking to participants ITTO's Executive Director said that successful green supply chains require a healthy private sector grounded in sound enabling frameworks, including incentives; fair taxation systems; clear rules; the absence of corruption and illegality; clear land tenure and rights; and the involvement of local people and smallholders.

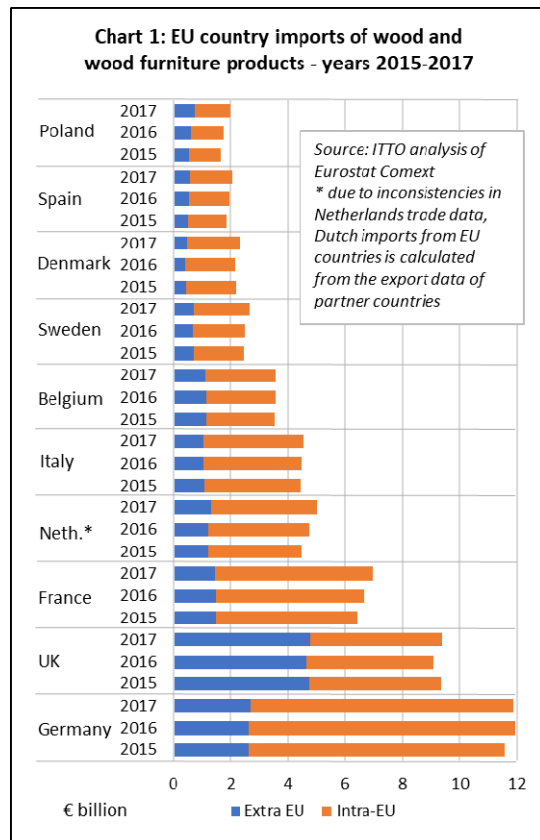
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Tropical timber yet to benefit from more resilient EU trade

Drawing on interviews with timber trade associations across the region, the latest newsletter of the European Timber Trade Federation (soon to be published at http://www.ettf.info/ettf_news) will show that the European timber market continues to grow slowly and broadly in line with GDP forecasts of 2.4% in 2018 and 2.3% and 2% in 2019.

It also highlights that trade growth is becoming more widespread and resilient in southern European countries, including in Italy, Spain and Greece.

However, growth has lost momentum in the UK, the largest EU importer from outside the region. ITTO's own analysis of trade data also indicates that much of the recent gain has been in internal EU trade and imports from neighbouring European countries, rather than in imports from the tropics and other regions (Charts 1 and 2).



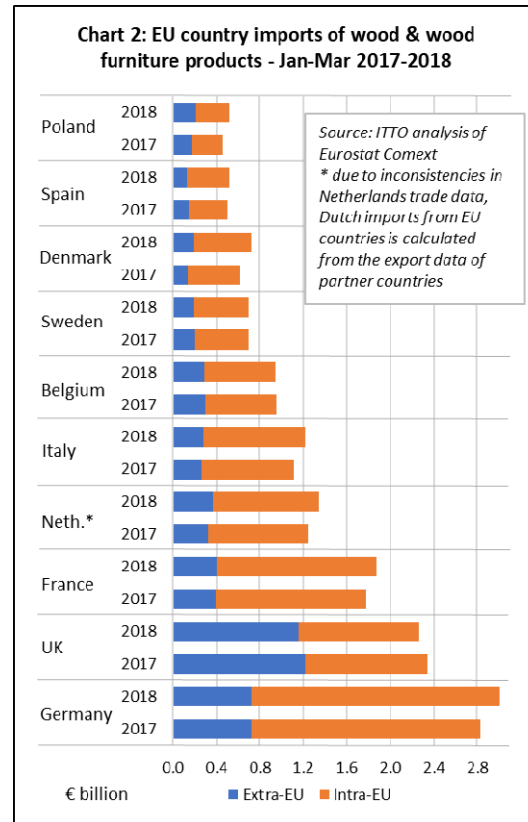
German timber imports rise in 2018 after stalling last year

In 2017, total German imports of wood products (including all those in HS 44 and wood furniture in HS 94) declined 0.7% to €1.88 billion. Germany's imports from inside the EU fell slightly, by 1.7%, to €0.17 billion in 2017, while imports from outside the region increased 2.6% to €2.71 billion.

Most of the gains in German imports during 2017 were from Russia, Belarus and Ukraine. However, trade also increased 5% with Indonesia, Germany's largest tropical supplier, to €158 million. In the first quarter of 2018, German imports were up 6% to €2.28 billion, with nearly all the gains in imports from other EU countries.

According to GD Holz, German sales of lumber and planed timber slowed in the first quarter of 2018, but flooring and building products sales were very robust. From a tropical perspective, a decline in garden and outdoor products sales was a concern in the first quarter, but this trend is likely to have reversed as the weather has improved. Construction is also set for a strong year in Germany.

German importers report some shortages in certain timber categories, including tropical plywood and decking, but with woodworking order books full, traders are expecting further growth in overall demand for timber products.



French trade benefits from rising construction trend

In France, the importers association Le Commerce du Bois reports that trade was buoyed by 2%-plus GDP growth last year and continues to benefit from a rising trend in construction, with housing starts in March at the 427,000 per annum level which compares to 360,000 starts in 2016.

The French timber trade also expects to benefit increasingly from government measures to improve building energy performance and incentivise wood use in construction and from the new €10 million promotional programme, 'Pour mois, c'est le bois'.

This campaign is led by the French national wood association France Bois Forêt and supported by other trade and industry bodies. It aims to “increase the volume of wood consumption in France and increase market share for domestic production”.

To date, signs are that the revival in French demand and the promotion campaigns are benefitting mainly European suppliers. The total value of French imports of wood products increased 4.4% to €6.99 billion in 2017. However, imports from inside the EU increased 6.3% to €5.52 billion while imports from outside the EU declined 2.3% to €1.48 billion.

In the first quarter of 2018, French imports increased 5.4% compared to the same period in 2017, with imports from inside the EU rising 6.3% to €1.47 billion and imports from outside the EU up 2.2% to €402 million.

All key sectors expanding in Belgium

In Belgium, the Fedustria association, which since last year has also covered the importing sector, reports that all key sectors enjoyed growth in 2017. The main drivers were higher consumer spending and construction growth of 3.1%. Sales of wood building products and systems were up 5.3%, while sheet materials also performed strongly.

Although Belgian timber sector confidence dipped a little in early 2018, Fedustria is optimistic of boosting market prospects via the latest wave of its wood promotion campaign: “Wood gives oxygen”.

Similar to France, the recent gains in Belgian trade have mainly benefitted other European countries. Belgian wood products imports increased 0.8% to €3.60 billion in 2017. Imports from within the EU increased 3.2% to €2.48 billion while imports from outside the EU declined 4.1% to €1.12 billion.

Belgian imports in the first quarter of 2018 were €50 million, no change from the same period in previous year. Imports from inside the EU increased 0.7% while imports from outside the EU declined 2.2%.

In the panels sector, Fedustria highlight that the industry faces ever-tighter rules on emissions, adhesives and ‘best available techniques’ application. Consequently, the Belgian association is working with the European Panel Federation to ensure products imported into the EU meet the same high standards and do not compete ‘unfairly’.

Netherlands growth at the highest level for a decade

In the Netherlands, economic growth is at its highest point since 2008, consumer confidence is high, and timber trade turnover is rising. The Netherlands imports of wood products increased 5.3% to €5.03 billion in 2017.

Imports increased from inside the EU by 4.7% to €3.7 billion and from outside the EU by 7% to €1.33 billion.

These trends continued in the first quarter of 2018, with imports rising another 7.2% to €1.34 billion compared to the same period in 2017. Imports from inside the EU gained 5.6% to €975 million and from outside the EU the rise was 11.7% to €366 million.

Most of the growth in Netherlands imports from outside the EU has comprised wood furniture from China, Indonesia, Vietnam and India, and sawnwood from Russia.

While demand is expanding, the Netherlands Timber Trade Association reports that the trade is experiencing some pressures with stock prices rising and supply constraints for some products. A lack of skilled labour is also curbing construction’s growth capacity and civil works are still not back to pre-recession levels.

Italian imports rising more strongly in 2018

According to the ETTTF newsletter, new Fedecomlegno Secretary General Massimo Fiorini takes Italy’s rise in timber imports in 2017 as a key indicator of the sector’s recovery.

Overall, Italy’s wood and wood furniture imports increased 1.8% to €4.6 billion in 2017. Imports from within the EU increased 2.3% to €3.53 billion and imports from outside the EU increased by 0.2% to 1.06 billion.

Italy’s imports also picked up pace in the first quarter of 2018, rising 8.9% to €1.22 billion, increasing 9.9% from inside the EU and 5.9% from outside the EU.

One market driver in Italy is an upswing in the property sector since 2017, which resulted in rising imports of sawn timber, wood flooring, and joinery products.

While the signs in Italy are encouraging, the recovery has yet to extend to tropical wood. Imports from the largest suppliers of tropical timber into Italy – Cameroon and Indonesia – fell during 2017.

Italian imports from Brazil increased, but this was mainly plantation softwood plywood rather than tropical hardwood.

From within the EU, there was a significant increase in imports from Austria, Italy’s largest external wood supplier, together with Poland and Slovenia.

Much of the recent gain in Italian imports from outside the EU has comprised furniture from China – which may be seen as a negative by Italy’s large and still dominant domestic furniture sector – together with sawnwood from Ukraine and birch plywood from Russia.

Volatility in the UK trade

The UK Timber Trade Federation (TTF) reports that the last two years' have been volatile due to uncertainties over Brexit and subsequent currency fluctuation. The timber trade had weathered this until now, but into 2018 conditions have worsened, with wood and wood products imports declining 3.2% in the first quarter compared to the same period in 2017.

Imports from within the EU fell 1.5% to €1.11 billion while those from outside the EU fell 4.7% to €1.15 billion.

The decline in UK imports from outside the EU this year has been concentrated in plywood and joinery products from China, sawn hardwood from the USA, and pellets from the USA and Canada.

The slowdown in UK imports is attributed partly to poor weather and the collapse of giant contractor Carillion and partly uncertainty surrounding Brexit with the UK moving from the fastest to the slowest growing EU economy.

With the UK due to leave the EU in March 2019, the full impact of Brexit has yet to be felt. The TTF has warned that Brexit could land the UK trade with a '£1 billion tax bill' in non-deferrable VAT on wood imports from the EU. Currently under EU rules, importers can clear goods through customs and pay VAT later, a major cashflow benefit.

However, once the UK leaves the EU VAT area, 20% VAT will have to be paid on goods' arrival. The TTF is concerned that this will contribute to additional costs for storing at ports and delays due to administering customs checks and documentation. The TTF is therefore urging government to maintain existing EU VAT arrangements.

While from the perspective of the TTF, the extra bureaucracy of doing trade with the EU after Brexit is a clear disadvantage, these issues may create some new opportunities for suppliers outside the EU.

In 2017, the UK imported wood and wood furniture products with a total value of €9.4 billion (US\$10.9 billion) of which 49% derived from other EU countries.

The UK is already by far the largest EU importer of wood products from outside the region – alone accounting for 25% of all extra-EU imports and 27% of EU tropical imports - and Brexit may increase this tendency to trade with countries outside the EU.

However, these new opportunities need to be balanced against the potential negative impact of Brexit on the overall UK economy.

Rising optimism in Danish trade

According to the Danish Timber Trade Federation, Denmark is enjoying 2% annual GDP growth and its construction sector is optimistic again after several years of crisis.

The timber sector is benefitting accordingly with a rise in both import and consumption of wood products, both from within and outside the EU. Prices are also trending upwards in softwood, hardwood and certain panel products.

In 2017, Denmark imported wood and wood furniture products to a total value of €2.37 billion, nearly 10% more than in 2016. Imports increased 9% to €1.88 billion from other EU countries and 13.5% to €490 million from outside the EU.

Denmark's imports increased a further 16% in the first quarter of 2018 compared to the same period in 2017, rising 10% from inside the EU and over 37% from outside the EU.

A large proportion of the increase in Danish imports from outside the EU comprises biomass from Russia and the US, however there was also an increase in wood furniture imports from Vietnam and, to a lesser extent, Indonesia.

Tourist industry puts floor under Greek demand

In Greece, the level of timber trade is still restricted following the financial crises which came to a head in 2010 and led to a 25% reduction in total national GDP and an estimated 85% contraction of the wood sector. In 2017, Greek wood and wood furniture imports declined 2% to €420 million, after a 10% rise the year before.

However, in 2018 investment in construction for the tourist sector, particularly for major hotel developments but also including the small private rental market, is giving the Greek timber industry a modest, but much needed boost, according to HTCA, the Greek timber trade association.

The HTCA acknowledges that building and timber industries have been particularly hard hit in the economic crisis. But domestic and inward investment in tourism related projects is on the increase, and, in line with a wider upturn in the use of timber in construction, these are featuring more wood products and systems than in the past.

This is beginning to have an impact on imports which were €69 million in the first quarter of 2018, nearly 10% more than the same period in 2017, rising 13% from within the EU and 6% from outside the EU. From outside the EU, there has been particularly strong growth in Greek imports of wood furniture from China and plywood from Russia this year.

Russian timber sector in buoyant mood

According to a report in the ETTF Newsletter by Sviatoslav Bychkov, Ilim Timber Managing Director, Marketing and Communications, the Russian timber sector is in buoyant mood and increasing capacity, including in wood-based construction, after a robust performance in 2017. In 2017 Russia GDP grew 1.5%, successfully taking the country out of economic recession.

The woodworking industries were part of this success, contributing 1.9% to GDP, with the sawmill sector achieving 2.2% growth and its further expansion reflected in a 60.7% increase in production and processing equipment imports.

Saw log production rose 4% to reach 79 million m³, while exports contracted 1.5% to 11 million m³, with the bulk going to China. Meanwhile market prices for Russian sawn softwood exports grew an average of 10% in Asia, Europe and the Middle East and North Africa (MENA), driven by a number of factors, including demand on the domestic market.

China overall accounted for 58% of sawn timber and 95% of log exports from Russia in 2017. The former percentage represented 21% volume growth to a total of 15.5 million cu.m.

Reflecting the migration to processed timber exports, Manzhouli, the major land port for Russian timber exports to China, achieved a record high volume of sawn timber handled, at 8 million m³ and saw a record low volume throughput of saw logs at 3.8 million m³. In 2017, Russian exporters also started to explore railway connections to China's Sichuan province using container block trains.

At the same time the reorientation of lumber exports away from CIS and MENA markets continued, resulting in these accounting for just 20% of the total.

In this buoyant market, all major Russian producers reported that they were increasing production volumes, adding shifts and also modernizing technology. Capital investment was estimated to have increased sawn goods capacity by 600,000cu.m in 2017, with a further 500,000cu.m forecast for 2018.

Due to demand, sawmillers in the North West region started to experience some saw log shortages, while Siberia reported record high harvest volumes.

Further reflecting production growth, a number of mills in Siberia and eastern regions have started fuel pellet production to manage by-products output, increasing overall industry capacity by 31%.

Annual plywood production, primarily birch, has been stable at 3.7 million m³ for three years, with 50% exported, mainly to the US, UK and rest of the EU, but an estimated 200,000cu.m of new capacity is forecast to be added this year.

FSC certification has grown to cover 48.3 million hectares of Russian commercial forest. Russia now accounts for 25% of the FSC certified forest area worldwide.

Yacht industry calls for co-operation with Myanmar on teak

According to a report in the ETTF newsletter, an international alliance of yacht sector and associated organisations has cautioned against a ban on trade in Myanmar teak. Instead it urges industry, governments and NGOs to support the country's efforts to reform forest management and improve legality assurance.

The Large Yacht Cluster (LYC) comprises shipyards, teak importers and suppliers, national and international trade bodies and NGOs. Its core aim is a 'sustainable teak value chain'. The organisation says teak is prized in yacht making, not just for aesthetics, but also its durability and anti-slip characteristics and the fact that it does not warp, attract insects, or absorb moisture.

At the same time the cluster says it is "fully aware of the fragile status of teak and the consequences of unlawful traded timber".

However, it warns that banning trade in the timber will only promote exports to less environmentally concerned markets, reduce support for Myanmar to strengthen environmental controls and undermine its ability to tackle illegality.

The cluster says the requirements on legality assurance of the EU Timber Regulation, US Lacey Act and Australian Illegal Logging Prohibition Regulation are promoted in the industry, as well as 'certification references such as FSC and PEFC'.

But it also urges greater international harmonisation of market legality requirements 'to ensure a global approach, a level playing field and harmonised enforcement'.

It additionally backs development of alternative materials to partly spare teak and is working on guidelines for using less teak per vessel to reduce pressure on stock.

The core appeals in the position paper are for: international support for Myanmar's efforts to create a sustainable teak value chain; endorsement of this stance from national and international institutions and trade bodies; support for education of the yacht industry on teak issues; national enforcement agencies to work collaboratively – 'taking a constructive approach and refraining from unconstructive and unequal measures and penalties against those that do their utmost'.

EUTR having a significant impact on purchasing decisions

Much timber trade policy discussion in the EU now focuses heavily on developments in the EU Timber Regulation (EUTR) which, given its scope covering nearly all timber products and importing companies in the EU, is having a significant effect to influence purchasing decisions, particularly in relation to tropical timber products.

The latest European Timber Trade Federation newsletter (soon to be published at http://www.ettf.info/ettf_news) is said to include details of the European timber trade's views on the implementation and enforcement of EUTR.

Information on the latest EUTR developments is also provided in a regular briefing note issued by UNEP-WCMC in its capacity as a consultant to the European Commission and based on information provided by the Member States Competent Authorities (CAs).

Drawing on a survey of 20 CAs in the second half of 2017, the latest UNEP-WCMC briefing provides details of EUTR compliance checks performed and penalties imposed to enforce EUTR implementation.

The respondents reported conducting checks on more than 467 domestic operators, 388 importing operators, 300 traders dealing with domestic timber, 177 traders dealing with imported timber and three monitoring organisations, over the period June-November 2017.

The report also includes a summary of the latest FLEGT/EUTR Expert Group meeting in Brussels during April where it notes that "some Member States reported substantiated concerns regarding companies placing timber from high-risk countries on the EU market, including from Myanmar and Brazil.

The conclusion of the EUTR Expert Group meeting of 20 September 2017 was reiterated and it is still not possible for operators to demonstrate compliance with EUTR due diligence obligations as regards timber imports from Myanmar".

According to WCMC-UNEP, the FLEGT/EUTR Expert Group meeting in April also included a presentation on a TAIEX mission to Ukraine which reported that "a substantial corruption risk can be found in every supply chain and is widespread throughout the country however, there was not enough public information available to convince EU operators of the risks".

Eurostat data compiled by ITTO shows that in 2017 the EU imported EUTR regulated products with a total value of €50 million from Ukraine, which compares to €54 million in 2013 when the EUTR was first introduced, a 72% increase.

EU timber imports from Ukraine comprise a wide range of products, led by sawn hardwood and softwood and veneers, mainly destined for Poland, Germany, Romania, Hungary and Italy.

Links to the UNEP-WCMC briefing notes together with other EC information on the EUTR are available at http://ec.europa.eu/environment/forests/timber_regulation.htm#products.

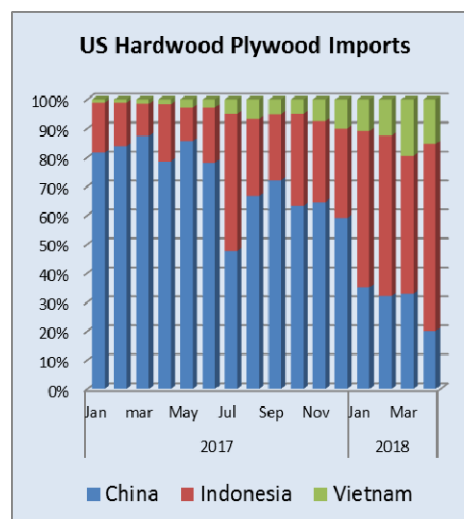
North America

Hardwood plywood imports from Vietnam triple

Hardwood plywood imports grew in April but year-to-date imports were significantly lower than in April 2017 due to the plunge in imports from China.

The US imported 208,068 cu.m. of hardwood plywood in April. Indonesia accounted for close to one third of all imports, followed by Russia and China.

Year-to-date imports from Vietnam tripled as Chinese plywood manufacturers adjusted to the US anti-dumping and countervailing duties.



Data source: US Census Bureau, Foreign Trade Statistics

Indonesia, Thailand and Vietnam gaining share of laminate flooring imports

Hardwood moulding imports declined for the third consecutive month in April, but imports from Brazil increased 45% from the previous month to \$3.2 million.

Hardwood flooring imports decreased in April mainly due to lower imports from China. For engineered/laminate wood flooring, year-to-date imports from China were down, but imports from Indonesia, Thailand and Vietnam grew compared to April 2017.

Furniture imports from Indonesia and India rise

Wooden furniture imports climbed 2% in April to \$1.41 billion. Year-to-date imports were 7% higher than in April 2017.

The strongest growth in imports year-to-date was from Indonesia and India. China and Vietnam continue to dominate the U.S. market accounting for a combined 65% of furniture imports in 2018 to date. Wooden office furniture imports

Furniture market indicators generally positive, but cabinet sales decline

The furniture industry reported growth in May, while wood products manufacturing output was unchanged from April, according to the Institute for Supply Management's Manufacturing ISM Report On Business. US Census Bureau showed higher retail sales of furniture and home furnishings in May.

New furniture orders and shipments were significantly up in April, according to the latest Smith Leonhard survey of residential furniture manufacturers and distributors.

April orders were 15% higher than at the same time last year. Year-to-date furniture shipments were up 3% from last year.

Cabinet sales increased 1.6% in May from the same time last year, according to the Kitchen Cabinet Manufacturers Association (KCMA)'s monthly Trend of Business Survey. Year-to-date cabinetry sales through May 2018 were slightly up compared to 2017.

Tariffs on steel and aluminium increase cost of construction materials

U.S. tariffs on steel and aluminium from Canada, Mexico and the European Union will contribute to dramatic cost increases in construction, according to the Associated General Contractors of America (AGC).

The ISM Report On Business reported many commodities up in price in May including wood. From May 2017 to May 2018 the cost of all goods used in construction rose almost 9%, according to the AGC.

The latest tariffs on steel and aluminium were imposed on June 1. The EU started enforcing retaliatory tariffs on U.S. imports in late June, and on July 1 Canadian retaliatory tariffs on steel, aluminium and other US products took effect.

A ripple effect from the tariffs on the US housing market is possible, which is already affected by labour shortages and duties on Canadian sawn softwood.

Canadian retaliatory tariffs include US made plywood and wooden furniture

Starting July 1 Canada imposes a 10% import duty on plywood and upholstered seating furniture made in the U.S. The duty will apply to the following HS codes:

4412.39.00 Other plywood, consisting solely of sheets of wood (other than bamboo), each ply not exceeding 6 mm thickness: Other, with both outer plies of coniferous wood

4412.99.90 Other: Other plywood, veneered panels and similar laminated wood

9401.61.10 Other seats, with wooden frames, upholstered: For domestic purposes

9401.61.90 Other seats, with wooden frames, upholstered: Other

Federal Reserve raised interest rates

The Federal Reserve raised interest rates in June and signaled that two additional increases were on the way this year. It was the second rate increase this year and the benchmark rate is at 1.75 to 2% now.

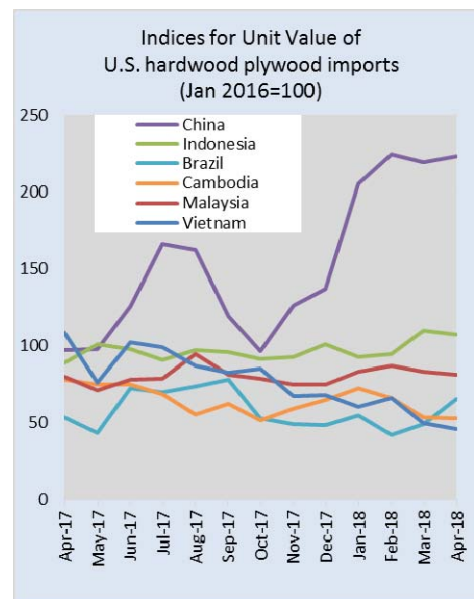
Consumer confidence in the U.S. economy was slightly down in June, according to the University of Michigan Surveys of Consumers.

One quarter of respondents raised tariffs as a concern and their potential impact on the economy. However, employment and income had a favourable outlook for the year ahead.

Supreme Court ruling on online sales tax levels playing field

The U.S. Supreme Court ruled in June that states can require retailers to collect sales, including when retailers are online or outside the state.

The Home Furnishing Association welcomed the ruling, which allows states to require online retailers like Amazon to pay the same tax on sales as a furniture retailer with a physical store.



Data source: US Census Bureau, Foreign Trade Statistics
Note: Indices are derived from Customs values and exclude shipping, insurance and duties

Disclaimer: Though efforts have been made to ensure prices are accurate, these are published as a guide only. ITTO does not take responsibility for the accuracy of this information.

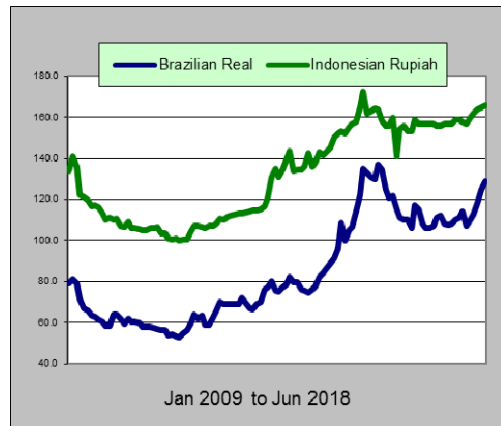
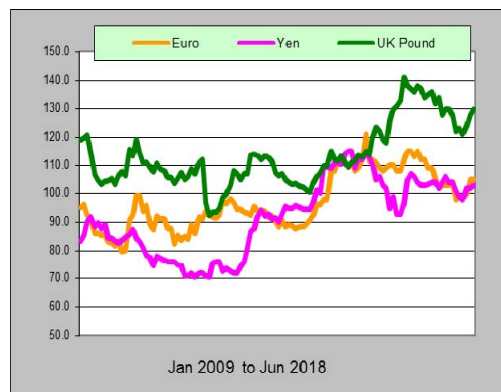
The views and opinions expressed herein are those of the correspondents and do not necessarily reflect those of ITTO.

Dollar Exchange Rates

As of 25 June 2018

Brazil	Real	3.8016
CFA countries	CFA Franc	561.99
China	Yuan	6.5793
EU	Euro	0.8585
India	Rupee	68.38
Indonesia	Rupiah	14197
Japan	Yen	110.04
Malaysia	Ringgit	4.0225
Peru	New Sol	3.2676
UK	Pound	0.,7563
South Korea	Won	1118.55

Exchange rate indices (US\$, Dec 2003=100)

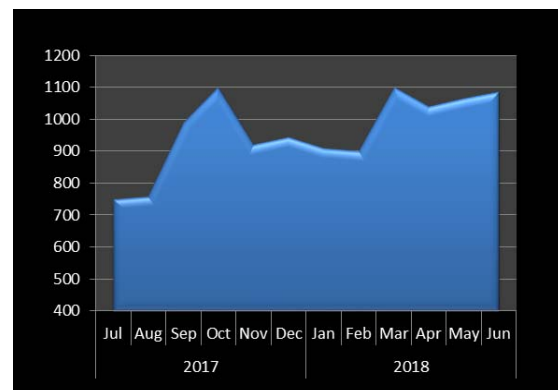


Abbreviations and Equivalences

Arrows	Price has moved up or down
BB/CC etc	quality of face and back veneer
BF, MBF	Board foot, 1000 board foot
Boule	bundled boards from a single log
TEU	20 foot container equivalent
CIF	Cost insurance and freight
C&F CNF	Cost and freight
cu.m cbm	cubic metre
FAS	First and second grade of sawnwood
FOB	Free-on board
Genban	Sawnwood for structural use in house building
GMS	General Market Specification
GSP	Guiding Selling Price
Hoppus ton	1.8 cubic metre
KD, AD	Kiln dried, air dried
Koku	0.28 cubic metre or 120 BF
LM	Loyale Merchant, a grade of log parcel
MR., WBP	Moisture resistant, Weather and boil proof
MT	Metric tonne
OSB	Oriented Strand Board
PHND	Pin hole no defect
QS	Qualite Superieure
SQ,SSQ	Sawmill Quality, Select Sawmill Quality

Ocean Freight Index

Baltic Supramax Index
July 2017 – June 2018

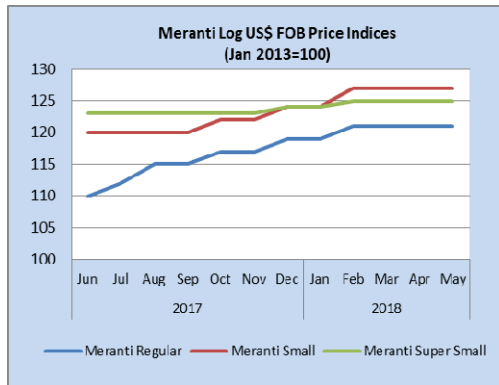


Data source: Open Financial Data Project

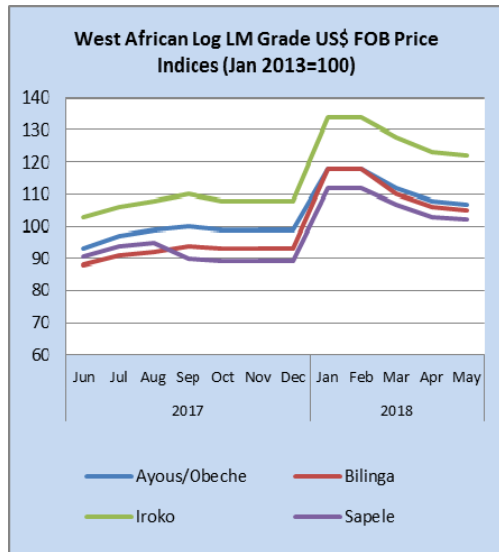
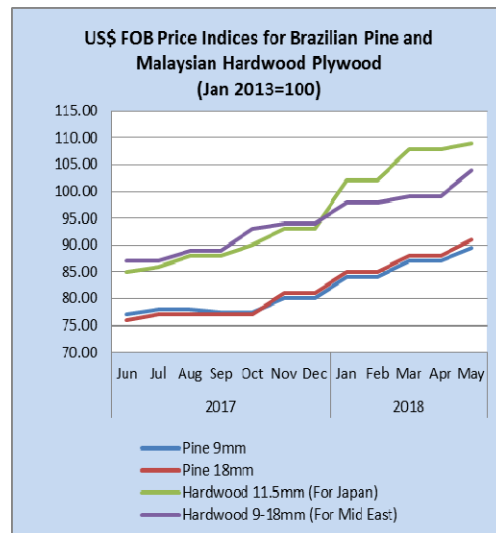
The BSI (Baltic Supramax Index), published by the Baltic Exchange, is the weighted average on 5 major time-charter routes.

Price indices for selected products

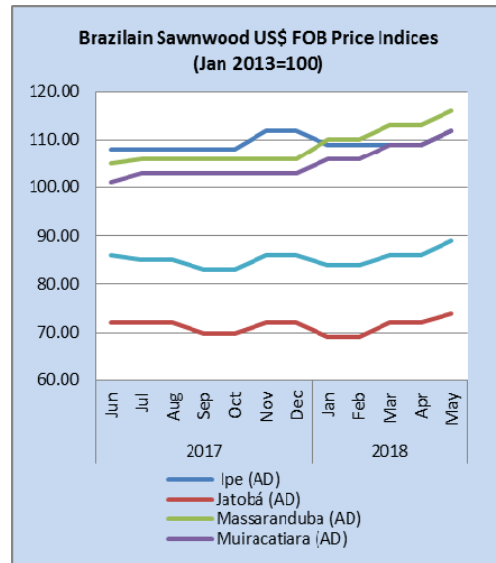
The following indices are based on US dollar FOB prices



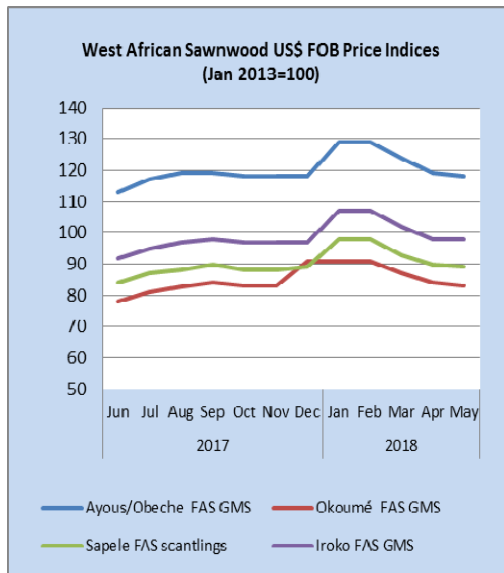
Note: Sarawak logs for the Japanese market



The surge in prices for W. African logs is the result of raised log export duties.. The raised 'asking' prices have not been accepted in full by buyers.



Note: Jatobá is mainly for the Chinese market.



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